

## Message Text

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PAGE 01 DHAHRA 00545 011337Z

70

ACTION ABF-01

INFO OCT-01 EUR-12 NEA-10 ISO-00 /024 W

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R 011132Z MAY 76

FM AMCONSUL DHAHRAN

TO AMEMBASSY TEHRAN

INFO SECSTATE WASHDC 4712

AMCONSUL FRANKFURT

USGAO WASHDC

UNCLAS DHAHRAN 0545

FOR PATTERSON IN TEHRAN, GAO IN WASHDC AND FRANKFURT FROM  
D. O'BRIEN

E.O. 11652: N/A

TAGS: OTRA, IR

SUBJECT: GAO VISIT TO TEHRAN

REF: TEHRAN 4249

1. PLEASE ADVISE DR. MINA THAT GAO IS NON-PARTISAN AGENCY OF  
U.S. CONGRESS AND LOOKS BEYOND PRESENT TIME FRAME TO YEAR  
1985 IN FOLLOWING QUESTIONS:

A. HOW ARE CRUDE/NG PRODUCTION AND PRICING GOALS DECIDED IN  
NIOC PRESENTLY? FUTURE TRENDS? TO WHAT EXTENT DO OFFTAKE

COMAPNIES NEGOTIATE WITH OR INFLUENCE PRODUCTION/PRICE DECISIONS?

B. WHAT ARE THE TRENDS IN TERMS OF ACCESS TO CRUDE BY OFFTAKE  
COMPANIES OR DIRECT CONTRACTS WITH NIOC?

C. GIVEN THE SATED GOALS OF NIOC, WHAT WILL THE INTEGRATED  
PARTS LOOK LIKE? WHAT FORM WILL DOWNSTREAM ORGANIZATIONS,  
JOINT VENTURES, INVESTMENTS TAKE? WHAT INCENTIVES OR DEVELOPMENTS  
WILL ENCOURAGE THE REALIZATION OF THESE GOALS? ANY CONSTRAINTS?

D. WHAT WILL OPEC BE LIKE IN 1980? WAHT WILL IRAN'S GOAL BE?

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PAGE 02 DHAHRA 00545 011337Z

E. WILL TH IEA BE AN INFLUENCE OR FACTOR? ANY NEW MULTILATERAL OR BILATERAL ARRANGEMENTS OR ORGANIZATIONS THAT MAY ARISE OR BE NEEDED?

2. GAO WILL WELCOME ANY COMMENTS DR. MINA WISHES TO MAKE AND FURTHER APPOINTMENTS WITH NIOC FOR DETAILED CONVERSATIONS ON ABOVE. PLEASE ADVISE DR. MINA THAT GAO WISHES DISCUSSIONS TO BE INFORMAL AND DEEPLY APPRECIATES HIS WILLINGNESS TO SEE TEAM. ALSO ADVISE THAT O'BRIEN AND GARNDER HAVE DISCUSSED VISIT TO IRAN WITH AKDAR, IRANIAN EMBASSY IN WASHINGTON.

3. CHANGE OF ARRIVAL: O'BRIEN WILL ARRIVE ON MAY 5 WITH OTHER TWO MEMBERS OF TEAM AS ORIGINALLY SCHEDULED. PLEASE CANCEL RESERVATIONS FOR MAY 3 AND 4. CHANGE IS RESULT OF CONFLICT IN SCHEDULING. IF MINA INTERVIEW CONTINGENT ON DATES OF MAY 4 OR 5, PLEASE ADVISE IMMEDIATELY AND TRAVEL WILL BE MADE BY LESS DIRECT ROUTE.  
BUSHNELL

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